



# Customer Success Story

## Healthcare

# Leading Pharma Player Raises Their Organizational IQ With Enterprise Intelligence Solutions



## Value Delivered

95%

Increase in the information repositories available for knowledge base

80%

Increase in ease of access and discoverability of relevant insights

71%

Improvement in productivity metrics in customer facing roles



## Challenge

In order to maintain a competitive edge in the marketplace, the global pharma leader wanted to provide an organization-wide ability to search, extract, and monitor mission-critical insights from the key perspectives across the market, and from within.



## How We Helped

- Built differentiated Gen-AI and Conversational-AI solutions for multiple user personas across business units.
- Created secure data-pipelines and LLM models within the enterprise firewall.
- Integrated all key enterprise systems including CRM, ERP, Supply Chain, and document repositories using the EIQ Connectors.



## EIQ Features Used



Data Flows



Process Flows



Multi-channel Apps



Business Rules



GenAI



Enterprise Connectors



Analytics and Reporting

# EQ Platform Overview

## End-to-End Intelligent Business Automation Platform



### Process Flows

Automate enterprise workflows and create seamless customer and user journeys quickly.



### Event Flows

Process and analyse events in real time to predict real-time threats and identify opportunities.



### Decision Automation

Simplify complex decision logic to make accurate decisions in changing business environments.



### Analytics and Reporting

Derive actionable insights for your business with robust analytics and present data in rich reports.



### Business Rules

Define and update business rules quickly with audit trails to identify and track changes.



### RPA

Leverage the power of non-intrusive, unified RPA



### Data Flows

Handle structured and unstructured data with an easy drag-and-drop functionality.



### ML Flows

Embed intelligence in the handling of process and data attributes using dynamic ML models.



### Enterprise Connectors

Integrate with business-critical systems quickly using pre-built and custom connectors.



### GenAI

Automate integrated text generation within process, data, or event flows using GenAI



### Multi-channel Apps

Create dynamic web and mobile applications with new or pre-built templates that can work online or offline.



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